

Bildungsstandards ENGLISCH – Prototypisches Unterrichtsbeispiel  
Hören

Fachgruppe	Englisch	
Titel	<b>Speech Wall Street</b>	
Niveau GERS	B2	
Relevante(r) Deskriptor(en)	E H-2	<b>Kann die Hauptaussagen von inhaltlich und sprachlich komplexen</b> Vorlesungen, <b>Reden</b> , Berichten und anderen akademischen oder berufsbezogenen Präsentationen <b>verstehen</b> .
Fertigkeit	Hören	
Themenbereich	Wirtschaft und Arbeitswelt	
Allgemeine Kompetenzen	Fachkompetenz: 1, 6 Methodenkompetenz: 5	
Methodisch - didaktische Hinweise	<p><u>Voraussetzungen</u> Wortschatz aus dem Bereich Bank und Börsenhandel Kenntnis des Inhaltes des Filmes in groben Zügen (siehe beiliegende Kurzzusammenfassung des Filmes)</p> <p><u>Durchführung</u> Lösung der Phrasenübung (preparatory task) als Vorentlastung 2 – 3 Mal vorspielen ohne Stopp</p> <p><u>Follow-ups</u> Stockholder-Meeting findet statt, bei dem entschieden werden soll, wie nun weiter vorgegangen wird Stockholder schreiben einen Beschwerdebrief an Teldar Paper Radio- oder Fernsehinterview mit Gordon Gekko</p>	
Quelle	Originalfilm Wallstreet oder Rede auf der Website <a href="http://www.americanrhetoric.com/MovieSpeeches/movispeechwallstreet.html">http://www.americanrhetoric.com/MovieSpeeches/movispeechwallstreet.html</a>	
Zeitbedarf	30 Minuten	
Input	Worksheet und Filmszene oder MP3-File	
Erwarteter Outcome	Die Schüler/innen können die Rede inhaltlich und sprachlich erfassen und mit vorgegebenen Statements vergleichen. Die Aufgabe gilt dann als erfolgreich erledigt, wenn der Schüler/die Schülerin korrekte Antworten geben kann.	

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**PREPARATORY TASK**

Try to link the English and German phrases

<b>English</b>	<b>German</b>
to appreciate the opportunity	sich in Fantasien verlieren
to indulge in fantasy	Rechenschaft gegenüber dem Aktionär
to be at nightmare proportions	ordentlich hineingelegt werden
accountability to the stockholder	etwas herausfinden
it's their money at stake	beseitigt werden
to have a stake in a company	beängstigende Ausmaße angenommen haben
to be royally screwed over	es ist ihr Geld, das auf dem Spiel steht
to be out of line	das Wesen von etwas einfangen
to figure something out	einen Anteil an einer Firma haben
to be eliminated	sich vergessen
to be a liberator	die Gelegenheit begrüßen
to capture the essence of something	ein Befreier sein

## TASK

Listen to Gordon Gekko's address to the stockholders of the Teldar Paper company and decide which of the following statements is true.

### 1. Gordon Gekko

- a. is one of the founders of the Teldar Paper company.
- b. is one of the vice-presidents of the Teldar Paper company.
- c. owns a large share of the Teldar Paper company.

### 2. In the past companies were run by people who felt responsible for the decisions they took

- a. because they invested their own money.
- b. because they had to manage the stockholders' money.
- c. because they were political and economic realists.

### 3. Modern managers

- a. invest their own income into the company that employs them.
- b. let their money work outside the company that employs them.
- c. invest their money into a luxurious style of living.

### 4. Top executives at the Teldar Paper company

- a. have clearly defined tasks and responsibilities.
- b. are worth every cent they earn.
- c. are grossly over-paid.

### 5. Teldar Paper

- a. makes a profit of over 200 thousand dollars a year.
- b. lost 110 million dollars last year.
- c. paid 100 million dollars to each of their vice-presidents.

### 6. According to Gordon Gekko greed

- a. is a positive quality in big size business.
- b. is a negative quality in big size business.
- c. is one of the main reasons why companies fail.

### 7. Gekko accuses Teldar managers of

- a. investing in their own company regularly.
- b. using company money also for private purposes.
- c. owning more shares of the company than the stockholders.

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**In order to fulfil this task** successfully, you should have answered all questions correctly.

## TAPESCRIPT

### Wall Street and Gordon Gekko

American Rhetoric: Movie Speech  
„Wall Street“ (1987)

#### Gordon Gekko: Address to Teldar Paper Stockholders



Gekko:

Well, I appreciate the opportunity you're giving me, Mr. Cromwell, as the single largest shareholder in Teldar Paper, to speak.

Well, ladies and gentlemen, we're not here to indulge in fantasy, but in political and economic reality. America, America has become a second-rate power. Its trade deficit and its fiscal deficit are at nightmare proportions. Now, in the days of the free market, when our country was a top industrial power, there was accountability to the stockholder. The Carnegies, the Mellons, the men that built this great industrial empire, made sure of it, because it was their money at stake. Today, management has no stake in the company!

All together, these men sitting up here [Teldar management] own less than 3 percent of the company. And where does Mr. Cromwell put his million-dollar salary? Not in Teldar stock; he owns less than 1 percent. You own the company. That's right – you, the stockholder.



And you are all being royally screwed over by these, these bureaucrats, with their luncheons, their hunting and fishing trips, their corporate jets and golden parachutes.

Cromwell: This is an outrage! You're out of line, Gekko!



Gekko:

Teldar Paper, Mr. Cromwell, Teldar Paper has 33 different vice presidents, each earning over 200 thousand dollars a year. Now, I have spent the last two months analyzing what all these guys do, and I still can't figure it out. One thing I do know is that our paper company lost 110 million dollars last year, and I'll bet that half of that was spent in all the paperwork going back and forth between all these vice presidents.

The new law of evolution in corporate America seems to be survival of the unfittest. Well, in my book you either do it right or you get eliminated.

In the last seven deals that I've been involved with, there were 2.5 million stockholders who have made a pretax profit of 12 billion dollars. Thank you.

I am not a destroyer of companies. I am a liberator of them!



The point is, ladies and gentleman, that greed -- for lack of a better word -- is good.

Greed is right.

Greed works.

Greed clarifies, cuts through, and captures the essence of the evolutionary spirit.

Greed, in all of its forms -- greed for life, for money, for love, knowledge -- has marked the upward surge of mankind.

And greed -- you mark my words -- will not only save Teldar Paper, but that other malfunctioning corporation called the USA.

Thank you very much.

### INFORMATION ABOUT THE CONTENTS OF THE FILM:

Rasanter Börsen-Thriller, spannend wie ein Krimi und brillant inszeniert.

Bud Fox (Charlie Sheen), ein strebsamer, junger Börsenmakler, will das schnelle Geld machen. Nachdem er den skurpellosten, millionenschweren Spekulanten Gordon Gekko (Michael Douglas in seiner Oscar®-prämierten Rolle, Bester Schauspieler 1987) kennenlernt, scheint ein Traum in Erfüllung zu gehen. Aber dieser Traum hat seinen Preis. Durch Gekko wird Bud in einen Strudel krimineller Machenschaften gezogen. Als Gekko jedoch die Fluglinie, bei der Buds Vater beschäftigt ist, zu ruinieren droht, erkennt er seinen Irrtum. Es ist die Stunde der Entscheidung von Gier gegen Gewissen ...

Quelle: Klappentext der Original-CD

### KEY

#### 1. Gordon Gekko

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